** Commercial Grape Report Survey**

**2014**

**Virginia Wine Board Marketing Office**

**1001** **E Broad St, Suite 140**

**Richmond, VA 23219**

Dear Grape Producer:

Accurate vineyard acreage and production are crucial in promoting and marketing Virginia's expanding wine industry. Please complete and return this questionnaire to insure that your vineyard is represented and the State results are accurate and timely.

Response to this inquiry is voluntary and confidential. Also, your report cannot be used for taxation or regulatory purposes.

Your participation is greatly appreciated.

Sincerely,

Virginia Wine Board Marketing Office

**Instructions**:

1. Report for the total acres of fruit from vineyards **you own or lease**. Complete for both bearing and non-bearing acres. DO NOT INCLUDE LAND RENTED TO OTHERS OR FRUIT PURCHASED FROM OTHER VINEYARDS.
2. Because it is important that we receive a response from all growers, persons not able to complete the questionnaire will be contacted by a representative of our office who will be able to provide assistance. If you have any questions, please contact our office at 804-344-8200.
3. Please complete and return the survey by mail in the enclosed postage-paid envelope **by November 30, 2014.**

|  |  |
| --- | --- |
| **Winery / Vineyard Name** |  |
| **Contact Name** |  |
| **Street Address** |  |
| **City, State, Zip Code** |  |
| **County** |  |
| **Phone Number** |  |
| **Email Address** |  |
|  |  |

**Instructions**

**Please ensure that all individual submissions by variety equal the totals listed in each of the highlighted rows (Total, Vinifera, Hybrid, and American)**

1. Record your grape production, by variety, for the 2014 season. **Indicate production in tons.**
2. For “*Average Price Received Per Ton*” - Include only sales that were **sold** on the open market or production sold under a contract arrangement. Exclude sales and prices if production came from a winery-owned vineyard or if the winery is purchasing grapes from itself. Include sales and prices if production from a winery-owned vineyard is sold to a different winery.
3. If submitting grape production information for a variety in the “other” category, please specify in the chart the name of the grape(s).
4. If you had grapes that were not utilized due to weather, disease, lack of demand, or other reasons, please add these to the chart on page 4.

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Grape Production and Price by Variety** | | | | | | |
|  | **2014** | **2014** | **2014** | **2014** | **2014** | **2014** |
| **Variety** | **Total Tons  Produced** | **Production Not Used/Sold** *\*Not crop loss* | **Bearing Acres**  *Vines 3 years or older* | **Non Bearing Acres**  *Usually vines 2 years or younger* | **Average Price  Received Per Ton**    *Open Market  (whole $)* | **Average Price  Received Per Ton**  *Contract  (whole $)* |
| **Vinifera** |  |  |  |  |  |  |
| Albarino |  |  |  |  | $ | $ |
| Cabernet Franc |  |  |  |  | $ | $ |
| Cabernet Sauvignon |  |  |  |  | $ | $ |
| Chardonnay |  |  |  |  | $ | $ |
| Gewurztraminer |  |  |  |  | $ | $ |
| Malbec |  |  |  |  | $ | $ |
| Merlot |  |  |  |  | $ | $ |
| Petit Manseng |  |  |  |  | $ | $ |
| Petit Verdot |  |  |  |  | $ | $ |
| Pino Gris/Grigio |  |  |  |  | $ | $ |
| Pinot Noir |  |  |  |  | $ | $ |
| Riesling |  |  |  |  | $ | $ |
| Sauvignon Blanc |  |  |  |  | $ | $ |
| Syrah |  |  |  |  | $ | $ |
| Tannat |  |  |  |  | $ | $ |
| Viognier |  |  |  |  | $ | $ |
| Other: |  |  |  |  | $ | $ |
| Other: |  |  |  |  | $ | $ |
| Other: |  |  |  |  | $ | $ |
| Other: |  |  |  |  | $ | $ |
| **Vinifera Totals** |  |  |  |  | $ | $ |
| **Hybrid** |  |  |  |  |  |  |
| Chambourcin |  |  |  |  | $ | $ |
| Seyval |  |  |  |  | $ | $ |
| Traminette |  |  |  |  | $ | $ |
| Vidal Blanc |  |  |  |  | $ | $ |
| Other: |  |  |  |  | $ | $ |
| Other: |  |  |  |  | $ | $ |
| Other: |  |  |  |  | $ | $ |
| Other:: |  |  |  |  | $ | $ |
| **Hybrid Totals** |  |  |  |  | $ | $ |
| **American** |  |  |  |  |  |  |
| Concord |  |  |  |  | $ | $ |
| Niagara |  |  |  |  | $ | $ |
| Norton |  |  |  |  | $ | $ |
| Other: |  |  |  |  | $ | $ |
| Other: |  |  |  |  | $ | $ |
| Other: |  |  |  |  | $ | $ |
| Other: |  |  |  |  | $ | $ |
| **American Totals** |  |  |  |  | $ | $ |

**Please estimate crop loss here: Check all that apply**

**Estimated crop losses:**

|  |  |  |
| --- | --- | --- |
| **Check if applicable** | **Reason** | **Estimated crop loss in tons** |
|  | Weather |  |
|  | Disease |  |
|  | *Disease type:* |  |
|  | Animals |  |
|  | *Animal type:* |  |
|  | Other: |  |

Were your grapes utilized by a winery or another vineyard in 2014?

Yes – Specify vineyard or winery: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

No

Were any grapes grown for you by another vineyard or operator/owner in 2014?

Yes – Specify vineyard(s) or operator/owner: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

No

**Acreage by County** Virginia Grape Production Survey 2010

Please list the county(ies) where vineyard(s) you own or operated are located. Also include the name of the vineyard, vineyard acres, and the age of your vineyard acres.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **County** | **Name of Vineyard** | **Total Vineyard Acres** | **Non bearing vineyard acres planted:**  *Usually vines 2 years or younger* | **Bearing vineyard acres planted:**  *Vines 3 years or older* |
|  |  |  |  |  |
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|  |  |  |  |  |
|  |  | **Totals:** |  |  |

Are there any grape varietals you would have bought if they were available?

Yes

No

If yes, which grape varietal(s) and at what quantity (in tons)?

Grape Variety: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Tonnage: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Grape Variety: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Tonnage: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Grape Variety: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Tonnage: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Grape Variety: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Tonnage: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Grape Variety: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Tonnage: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Grape Variety: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Tonnage: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Thank you!

**Disclosure:**

To publish grape variety information at the county level, we need to make sure that there are at least three producers reporting, and no one producer has more than 60 percent of the acreage or production. We do this to protect the confidentiality of those reporting to us. We need your written permission to include reported information for your farming operation in the publication of survey results, just in case the confidentiality requirements stated above apply.

Please sign your name below if you agree to allow us to publicize your grape variety information at the county level. If you have any questions about this, please contact the Virginia Wine Board Marketing Office at 804-344-8200.

**Name of Operator or Manager**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Date**

\_\_\_\_ /\_\_\_\_ /\_\_\_\_\_\_\_

MM DD YYYY

**Comments:**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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Thank you for completing the questionnaire.

If you would like to speak with someone about this survey, please call the Virginia Wine Board Marketing Office at (804) 344-8200.