



Commercial Grape Report Survey 2015

Virginia Wine Board Marketing Office
1001 E Broad St, Suite 140
Richmond, VA 23219

Dear Grape Producer:

Accurate vineyard acreage and production are crucial in promoting and marketing Virginia's expanding wine industry. Please complete and return this questionnaire to insure that your vineyard is represented and the State results are accurate and timely. Response to this inquiry is voluntary and confidential. Also, your report cannot be used for taxation or regulatory purposes.

Your participation is greatly appreciated. If you have any questions about this, please contact the Virginia Wine Board Marketing Office at 804-344-8200.

Sincerely,
Virginia Wine Board Marketing Office

Instructions:

- 1) Report for the total acres of fruit from vineyards **you own or lease**. Complete for both bearing and non-bearing acres. **Do not include acreage rented to others*
- 2) Do not report fruit purchased from other vineyards
- 3) If you have any questions, please contact our office at 804-344-8200.
- 4) Please complete and return the survey by mail in the enclosed postage-paid envelope by **November 30, 2015**.

Winery / Vineyard Name	
Contact Name	
Street Address	
City, State, Zip Code	
County	
Phone Number	
Email Address	

Instructions

Please ensure that all individual submissions by variety equal the totals listed in each of the highlighted rows (Total, Vinifera, Hybrid, and American)

- 1) Record your grape production, by variety, for the 2015 season. **Indicate production in tons.**

- 2) For “*Average Price Received Per Ton*” - Include only sales that were **sold** on the open market or production sold under a contract arrangement. Exclude sales and prices if production came from a winery-owned vineyard or if the winery is purchasing grapes from itself. Include sales and prices if production from a winery-owned vineyard is sold to a different winery.

- 3) If submitting grape production information for a variety in the “other” category, please specify in the chart the varietal of the grape(s).

Please ensure that all individual submissions by variety equal the totals listed in each of the highlighted rows (Total, Vinifera, Hybrid, and American)

Grape Production and Price by Variety						
Variety	2015	2015	2015	2015	2015	2015
	Total Tons Produced	Bearing Acres	Non Bearing Acres	Total Acres (bearing & non bearing)	Average Price Received Per Ton- Open Market Sales (whole \$)	Average Price Received Per Ton- Contract Sales (whole \$)
Vinifera						
Alabarino						
Cabernet Franc						
Cabernet Sauvignon						
Chardonnay						
Gewurztraminer						
Malbec						
Merlot						
Petit Manseng						
Petit Verdot						
Pino Gris/Grigio						
Pinot Noir						
Riesling						
Sauvignon Blanc						
Syrah						
Tannat						
Viognier						
Other White Vinifera:						
Other White Vinifera:						
Other White Vinifera:						
Other Red Vinifera:						
Other Red Vinifera:						
Other Red Vinifera:						
Vinifera Totals						
Hybrid						
Chambourcin						
Seyval						
Traminette						
Vidal Blanc						
Other White Hybrid:						
Other White Hybrid:						
Other White Hybrid:						
Other Red Hybrid:						
Other Red Hybrid:						
Other Red Hybrid:						
Hybrid Totals						
American						
Concord						
Niagara						
Norton						
Other White American:						
Other White American:						
Other Red American:						
Other Red American:						
American Totals						

The Virginia Wine Industry Strategic Plan outlined within Vision 2015 states that Virginia will push to plant 200 NEW acres each year.

How many NEW acres did you plant in 2015? _____

What varietals(s) were planted in your new acreage? _____

Please estimate any crop loss here: Check all that apply.

Check if applicable	Reason	Crop loss in tons
_____	Weather	
_____	Disease (type: _____)	
_____	Animals (type: _____)	
_____	Lack of demand	
_____	Other: _____	

Acreege By Counties

Please list the county(ies) where vineyard(s) you own or operated are located. Also include the name of the vineyard, vineyard acres, and the age of your vineyard acres.

County	Name of Vineyard	Total Vineyard Acres	Bearing Acres	Non-Bearing Acres
		.	.	.
		.	.	.
		.	.	.
		.	.	.
		.	.	.
Totals:			.	.

Are there any grape varieties you would have bought if they were available?

- Yes
- No

If yes, which grape varieties and at what quantity (in tons)?

Grape Variety: _____ Tonnage: _____
 Grape Variety: _____ Tonnage: _____
 Grape Variety: _____ Tonnage: _____
 Grape Variety: _____ Tonnage: _____

Disclosure:

To publish grape variety information at the county level, we need to make sure that there are at least three producers reporting, and no one producer has more than 60 percent of the acreage or production. We do this to protect the confidentiality of those reporting to us. We need your written permission to include reported information for your farming operation in the publication of survey results, just in case the confidentiality requirements stated above apply.

Please sign your name below if you agree to allow us to publicize your grape variety information at the county level.

Signature: _____